

Form **990**
 Department of the Treasury
 Internal Revenue Service

Return of Organization Exempt From Income Tax
 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
 Do not enter social security numbers on this form as it may be made public
 Information about Form 990 and its instructions is at www.irs.gov/form990

OMB No 1545-0047
2016
Open to Public Inspection

A For the 2016 calendar year, or tax year beginning 07-01-2016, and ending 06-30-2017

B Check if applicable:
 Address change
 Name change
 Initial return
 Final
 Return/terminated
 Amended return
 Application pending

C Name of organization: NATURE CONSERVANCY
 Doing business as:
 Number and street (or P O box if mail is not delivered to street address): 4245 Fairfax Drive Room/suite:
 City or town, state or province, country, and ZIP or foreign postal code: Arlington, VA 222031606

D Employer identification number: 53-0242652
E Telephone number: (703) 841-5300
G Gross receipts \$ 2,005,554,935

F Name and address of principal officer:
 Mark R Tercek
 4245 Fairfax Drive
 Arlington, VA 22203

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
 If "No," attach a list (see instructions)
H(c) Group exemption number ▶

I Tax-exempt status: 501(c)(3) 501(c) () ◀ (insert no) 4947(a)(1) or 527

J Website: ▶ www.nature.org

K Form of organization: Corporation Trust Association Other ▶
L Year of formation: 1951
M State of legal domicile: DC

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3	Number of voting members of the governing body (Part VI, line 1a)	27
	4	Number of independent voting members of the governing body (Part VI, line 1b)	26
	5	Total number of individuals employed in calendar year 2016 (Part V, line 2a)	4,037
	6	Total number of volunteers (estimate if necessary)	17,000
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	954,226
7b	Net unrelated business taxable income from Form 990-T, line 34	-18,181	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year: 729,132,653 Current Year: 773,861,379
	9	Program service revenue (Part VIII, line 2g)	129,551,983 / 116,334,566
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	49,256,671 / 107,183,926
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	6,598,366 / 8,862,092
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	914,539,673 / 1,006,241,963
	Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)
14		Benefits paid to or for members (Part IX, column (A), line 4)	0 / 0
15		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	350,864,501 / 378,660,948
16a		Professional fundraising fees (Part IX, column (A), line 11e)	15,133,781 / 26,031,529
b		Total fundraising expenses (Part IX, column (D), line 25) ▶ 120,944,681	
17		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	383,925,610 / 368,260,967
Net Assets or Fund Balances	18	Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	810,283,620 / 829,488,331
	19	Revenue less expenses Subtract line 18 from line 12	104,256,053 / 176,753,632
	20	Total assets (Part X, line 16)	Beginning of Current Year: 6,697,479,313 End of Year: 6,991,747,049
	21	Total liabilities (Part X, line 26)	782,237,564 / 769,986,785
22	Net assets or fund balances Subtract line 21 from line 20	5,915,241,749 / 6,221,760,264	

Part II Signature Block

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Steven A Denning Director (Part Year)	1 0	X						0	0	0
Gretchen C Daily Director	1 0	X						0	0	0
Thomas S Middleton Director (Part Year)	1 0	X						0	0	0
Thomas J Tierney Chairman (Part Year)	1 0	X		X				0	0	0
Stephen Polasky Director	1 0	X						0	0	0
Mark R Tercek Director, President & CEO	35 0	X		X				788,524	0	33,075
Jack Ma Director	1 0	X						0	0	0
Thomas J Meredith Director	1 0	X						0	0	0
Moses Tsang Director	1 0	X						0	0	0
David Blood Director (Part Year)	1 0	X						0	0	0

Shona L Brown Secretary	1 0	X		X								0	0	0
Craig O McCaw Chairman (Part Year)	1 0	X		X								0	0	0
Margaret C Whitman Director (Leave of Absence)	0 0	X										0	0	0
James E Rogers Vice Chair	1 0	X		X								0	0	0
Frances A Ulmer Director	1 0	X										0	0	0
Joseph H Gleberman Treasurer	1 0	X										0	0	0
P Roy Vagelos Director	1 0	X										0	0	0
Ana M Parma Director	1 0	X										0	0	0
Claudia Madrazo Director	1 0	X										0	0	0
William Frist Director	1 0	X										0	0	0
Vincent Ryan Director	1 0	X										0	0	0
Brenda Shapiro Director	1 0	X										0	0	0
Jane Lubchenco Director (Leave of Absence)	1 0	X										0	0	0
Ying WU Director	1 0	X										0	0	0
Laurence D Fink Director (Part Year)	1 0	X										0	0	0
Calestous Juma Director (Part Year)	1 0	X										0	0	0
Rajiv Shah Director (Part Year)	1 0	X										0	0	0
Stephen C Howell Chief Financial and Administrative Officer	35 0			X								388,597	0	36,592
William Ginn EVP, Global Conservation Initiatives	35 0				X							385,616	0	30,190
Michael Sweeney State Director	35 0				X							330,034	0	31,844

Brian McPeck Chief Conservation Officer	35 0				X				612,780	0	33,392
Glenn Prickett Chief External Affairs Officer	35 0				X				357,243	0	35,044
Mark Burget Executive VP and Regional Director	35 0				X				459,381	0	35,437
Janine Wilkin Chief of Staff and Acting Chief Marketing Officer	35 0				X				306,193	0	31,833
Wisla Heneghan Chief Operating Officer and General Counsel	35 0				X				357,243	0	31,452
Joseph J Keenan Managing Director	35 0				X				409,342	0	44,581
Charles Bedford Regional Director	35 0				X				527,265	0	44,581
Peter Wheeler Vice President	35 0				X				303,433	0	0
Justin Adams Global Managing Director, Lands	35 0				X				342,392	0	0
Jim Asp Chief Development Officer	35 0				X				696,654	0	8,990
Guilio Boccaletti Chief Strategy Officer & Global Managing Director, Water	35 0				X				366,544	0	0
Maria Damanaki Global Managing Director, Oceans	35 0				X				340,574	0	0
Aurelio Ramos Regional Managing Director	35 0				X				296,359	0	31,161
Heather Tallis Chief Scientist/Strategy Innovation	35 0				X				279,466	0	16,162
David Banks Regional Managing Director	35 0				X				292,434	0	33,392
Pascal Mittermaier Managing Director	35 0				X				296,484	0	31,844
Michael Tetreault Chief People Officer	35 0				X				301,870	0	31,382
Addison Dana VP and Chief Investment Officer	35 0				X		X		251,283	0	33,377
Lynne Scarlett Co-Chief External Affairs Officer	35 0				X		X		273,864	0	26,645
William Ulfelder New York Executive Director	35 0						X		353,984	0	33,392

Thomas Neises VP & Associate Chief Development Officer	35 0					X	384,525	0	24,041
Dietmar Grimm Managing Director	35 0					X	336,030	0	33,761
Jan R Mittan Chief Philanthropy Officer, New York	35 0					X	333,877	0	10,867
Seema Paul Managing Director	35 0					X	383,926	0	25,335
Karen Berky Division Director	1 0					X	250,976	0	18,346
Lois Quam Chief Operating Officer (Former)	35 0					X	661,640	0	47,674
Mario D'Amico Chief Marketing Officer (Former)	35 0					X	181,156	0	11,076
Angela Sosdian Director Development & Gift Planning (Former)	35 0					X	288,427	0	30,185
R Geoffrey Rochester Director Marketing	35 0					X	291,086	0	23,218
Philip Tabas Special Counsel - North American Region	35 0					X	165,505	0	22,078
Lynn Hale Global Managing Director, Oceans (Former)	35 0					X	178,774	0	13,996
Michelle Lakly Managing Director	35 0					X	228,095	0	33,367
Robert McKim Division Director	35 0					X	251,006	0	35,890

Additional Data

Software ID: 16000425
Software Version: v1.00
EIN: 53-0242652
Name: NATURE CONSERVANCY

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ACCOMACK NORTHAMPTON PLANNING DISTRICT COMMISSION PO BOX 417 23372 FRONT ST ACCOMAC, VA 23301	17-6556349	501(c)(3)	30,275				Conservation Activities
ADIRONDACK FOUNDATION PO BOX 288 LAKE PLACID, NY 12946	16-1535724	501(c)(3)	16,227				Conservation Activities
ADIRONDACK LAND TRUST INC PO BOX 65 8 NATURE WAY KEENE VALLEY, NY 12943	22-2559576	501(c)(3)	4,466,568				Conservation Activities
ALABAMA FOREVER WILD LAND TRUST DEPT OF CONS AND NATURAL RESOURCES 64 NORTH UNION STREET MONTGOMERY, AL 36130	27-1707385	501(c)(3)	10,000				Conservation Activities
ALABAMA STATE LANDS DIVISION 64 N UNION STREET MONTGOMERY, AL 36130	52-1536841	501(c)(3)	50,000				Conservation Activities
AMERICAN BIRD CONSERVANCY P O BOX 249 THE PLAINS, VA 20198	52-1501259	501(c)(3)	10,194				Conservation Activities

AMERICAN CHESTNUT LAND TRUST P O BOX 2363 PRINCE FREDERICK, MD 20678	52-1489614	501(c)(3)	20,000			Conservation Activities
AMERICAN LITTORAL SOCIETY 18 HARTSHORNE DRIVE SUITE 1 HIGHLANDS, NJ 07732	22-1731073	501(c)(3)	11,571			Conservation Activities
AMERICAN RIVER CONSERVANCY 348 HIGHWAY 49 PO BOX 562 COLOMA, CA 95613	68-0195752	501(c)(3)	7,510			Conservation Activities
AMERICAN RIVERS 1101 14TH STREET NW SUITE 1400 WASHINGTON, DC 20005	23-7305963	501(c)(3)	18,750			Conservation Activities
ARIZONA STATE UNIVERSITY P O BOX 876011 ATTN AWARDS MANAGEMENT TEAM TEMPE, AZ 85287	86-0196696	501(c)(3)	29,824			Conservation Activities
ARKANSAS NATURAL HERITAGE COMM 1500 TOWER BUILDING 323 CENTER ST LITTLE ROCK, AR 72201	71-0847443	501(c)(3)	14,375			Conservation Activities
ATLANTIC SALMON FEDERATION 14 MAINE STREET STE 406 BRUNSWICK, ME 04011	13-2618801	501(c)(3)	72,000			Conservation Activities
AUBURN UNIVERSITY CONTRACTS AND GRANTS ACCOUNTING 381 MELL STREET AUBURN, AL 36849	63-5000724	501(c)(3)	17,722			Conservation Activities
AUDUBON SOCIETY 5151 NW CORNELL ROAD PORTLAND, OR 97210	13-1624102	501(c)(3)	20,388			Conservation Activities
AUSABLE RIVER ASSOCIATION 1181 HASELTON ROAD PO BOX 8 WILMINGTON, NY 12297	14-1809764	501(c)(3)	5,900			Conservation Activities
BENTON COUNTY COMMISSIONERS 706 EAST 5TH STREET FOWLER, IN 47944	23-2618801	501(c)(3)	36,319			Conservation Activities
BIGELOW LABORATORY FOR OCEAN SCIENCE 60 BIGELOW DRIVE EAST BOOTHBAY, ME 04544	68-0542229	501(c)(3)	27,756			Conservation Activities
BLACKFOOT CHALLENGE PO BOX 103 OVANDO, MT 59854	81-0488863	501(c)(3)	5,100			Conservation Activities
BLM GRAND JUNCTION FIELD OFFICE 2815 H ROAD GRAND JUNCTION, CO 81506	35-2618801	501(c)(3)	28,900			Conservation Activities
BLOCK ISLAND CONSERVANCY INC PO BOX 84 BLOCK ISLAND, RI 02807	23-7226378	501(c)(3)	10,000			Conservation Activities
BOARD OF REGENTS UNIV OF WISCONSIN SYSTEM MADISON GAR ACCOT RESEARCH ADMIN FINANCIAL DRAWER 538 MILWAUKEE, WI 53278	39-6006492	501(c)(3)	7,062			Conservation Activities
BOWLING GREEN STATE UNIVERSITY GRANTS ACCOUNTING OFFICE 312 ADMINISTRATION BUILDING BOWLING GREEN, OH 43403	34-6007199	501(c)(3)	12,509			Conservation Activities
VIRGINIA DEPARTMENT OF CONSERVATION AND RECREATION 600 EAST MAIN STREET 24TH FLOOR RICHMOND, VA 23219	13-0007241	501(c)(3)	151,510			Conservation Activities
BRISTOL BAY HERITAGE LAND TRUST PO BOX 1388 DILLINGHAM, AK 99576	31-1721762	501(c)(3)	269,712			Conservation Activities
BRODHEAD WATERSHED ASSOCIATION PO BOX 339 HENRYVILLE, PA 18332	23-2564522	501(c)(3)	68,293			Conservation Activities
CAL POLY CORPORATION CORPORATION ADMINISTRATION BUILDING 15 SAN LUIS OBISPO, CA 93407	95-1648180	501(c)(3)	45,879			Conservation Activities
CALAPOOIA WATERSHED COUNCIL PO BOX 844 BROWNSVILLE, OR 97327	26-4228349	501(c)(3)	140,501			Conservation Activities

CITY OF CLINTON 342 MAIN STREET CLINTON, AR 72031	26-7226378	501(c)(3)	33,762			Conservation Activities
CAPE COD COMMERCIAL FISHERMENS ALLIANCE 1566 MAIN STREET CHATHAM, MA 02633	04-3138784	501(c)(4)	18,500			Conservation Activities
CALIFORNIA COUNCIL OF LAND TRUSTS 1029 K STREET SUITE 48 SACRAMENTO, CA 95814	01-0826246	501(c)(3)	6,000			Conservation Activities
CALIFORNIA LEAGUE OF CONSERVATION VOTERS 350 FRANK H OGAWA PLAZA SUITE 1100 OAKLAND, CA 94612	94-3169564	501(c)(4)	16,000			Conservation Activities
CENTRAL MICHIGAN UNIVERSITY GRANT ACCOUNTING WA 304 MOUNT PLEASANT, MI 48859	46-1988665	501(c)(3)	43,738			Conservation Activities
CENTRAL OREGON INTERGOVERNMENTAL COUNCIL 334 NORTHEAST HAWTHORNE AVENUE BEND, OR 97701	94-3098621	501(c)(3)	10,000			Conservation Activities
CHAMA PEAK LAND ALLIANCE 1309 EAST 3RD AVENUE NUMBER 39 DURANGO, CO 81301	27-4506183	501(c)(3)	35,000			Conservation Activities
CHANNEL ISLANDS NATIONAL PARK 1901 SPINNAKER DRIVE VENTURA, CA 93001	27-4506183	501(c)(3)	100,000			Conservation Activities
CHESAPEAKE BAY FOUNDATION 6 HERNDON AVENUE ANNAPOLIS, MD 21403	52-6065757	501(c)(3)	16,028			Conservation Activities
CHIKAMING OPEN LANDS 14913 LAKESIDE ROAD LAKESIDE, MI 49116	38-3515636	501(c)(3)	12,000			Conservation Activities
CITY OF ASHLAND UTILITY DIVISION FINANCE DEPT 20 EAST MAIN STREET ASHLAND, OR 97520	44-2389675	501(c)(3)	7,000			Conservation Activities
CITY OF AUBURN AUBURN HALL AUBURN, ME 04210	01-1988665	501(c)(3)	22,500			Conservation Activities
CITY OF SIERRA VISTA 1011 NORTH CORONADO DRIVE SIERRA VISTA, AZ 85635	39-4629582	501(c)(3)	13,000			Conservation Activities
CLACKAMAS RIVER BASIN COUNCIL PO BOX 1869 CLACKAMAS, OR 97015	91-1838169	501(c)(3)	16,690			Conservation Activities
CLEAN WATER AND JOBS FOR CALIFORNIA 555 CAPITOL MALL SUITE 1425 SACRAMENTO, CA 95814	30-0680544	501(c)(4)	10,000			Conservation Activities
CLEAN WATER FOR MAINE 188 WHITTEN ROAD AUGUSTA, ME 04330	01-0275734	501(c)(3)	20,000			Conservation Activities
CLINCH POWELL RC&D P O BOX 379 RUTLEDGE, TN 37861	62-1396815	501(c)(3)	72,360			Conservation Activities
COASTAL MOUNTAINS LAND TRUST 101 MOUNT BATTIE STREET CAMDEN, ME 04843	22-2795691	501(c)(3)	10,512			Conservation Activities
COCHISE COUNTY 1415 MELODY LANE BUILDING G FINANCE DEPARTMENT BISBEE, AZ 86503	23-3098621	501(c)(3)	200,000			Conservation Activities
COLORADO COALITION FOR THE HOMELESS 2111 CHAMPA STREET DENVER, CO 80205	84-0951575	501(c)(3)	6,000			Conservation Activities
COLORADO SCHOOL OF MINES RESEARCH ACCOUNTING PO BOX 911911 DENVER, CO 80291	84-6000551	501(c)(3)	25,000			Conservation Activities
COLORADO STATE UNIVERSITY FOUNDATION 410 UNIVERSITY SERVICES CENTER 601 SOUTH HOWES STREET FORT COLLINS, CO 80523	23-7098397	501(c)(3)	185,000			Conservation Activities
COMMONWEALTH PUBLIC BROADCASTING CORPORATION 23 SESAME STREET RICHMOND, VA 23235	54-0735782	501(c)(3)	9,500			Conservation Activities
COMMUNITY FOUNDATION OF WESTERN NEVADA 50 WASHINGTON STREET SUITE 300A RENO, NV 89503	88-0370179	501(c)(3)	5,585			Conservation Activities

COMMUNITY PARTNERS 1000 NORTH ALAMEDA STREET SUITE 240 LOS ANGELES, CA 90012	95-4302067	501(c)(3)	7,500			Conservation Activities
CONSERVATION ACTION FUND 555 CAPITOL MALL SUITE 1425 SACRAMENTO, CA 95814	74-3166298	501(c)(4)	500,000			Conservation Activities
CONSERVATION INTERNATIONAL 2011 CRYSTAL DRIVE SUITE 500 ARLINGTON, VA 22202	52-1497470	501(c)(3)	10,000			Conservation Activities
CONSERVATION STRATEGY FUND 1160 G STREET SUITE A1 ARCATA, CA 95521	94-3294843	501(c)(3)	50,327			Conservation Activities
CORAL RESTORATION FOUNDATION INC 5 SEAGATE BOULEVARD KEY LARGO, FL 33037	65-1054647	501(c)(3)	18,623			Conservation Activities
CORNELL UNIVERSITY OFFICE OF SPONSORED PROGRAMS 373 PINE TREE ROAD ITHACA, NY 14853	15-0532082	501(c)(3)	87,500			Conservation Activities
COUNCIL OF GREAT LAKES GOVERNORS 20 N WACKER DRIVE SUITE 2700 CHICAGO, IL 60606	41-1427529	501(c)(3)	10,000			Conservation Activities
CTIC 3495 KENT AVE SUITE J100 WEST LAFAYETTE, IN 47906	20-2730568	501(c)(3)	12,000			Conservation Activities
DAMARISCOTTA RIVER ASSOCIATION PO BOX 333 DAMARISCOTTA, ME 04543	23-7303162	501(c)(3)	10,000			Conservation Activities
DANE COUNTY LAND & WATER RESOURCES 1 FEN OAK CT RM 208 MADISON, WI 53718	53-3319788	501(c)(3)	28,000			Conservation Activities
NARROW RIVER LAND TRUST PO BOX 641 WAKEFIELD, RI 02880	05-0383786	501(c)(3)	80,000			Conservation Activities
DELAWARE HIGHLANDS CONSERVANCY P O BOX 218 HAWLEY, PA 18428	23-2804664	501(c)(3)	6,500			Conservation Activities
DEPARTMENT OF ENVIRONMENTAL QUALITY PO BOX 1104 RICHMOND, VA 23218	41-5643799	501(c)(3)	23,000			Conservation Activities
DIVISION OF CONSERVATION 375 VERSAILLES ROAD FRANKFORT KY 40601	94-3197883	501(c)(3)	6,000			Conservation Activities
DOOR COUNTY LAND TRUST PO BOX 65 STURGEON BAY, WI 54235	39-1561423	501(c)(3)	78,744			Conservation Activities
APPALACIAN MOUNTAIN CLUB 5 JOY STREET BOSTON, MA 02108	04-6001677	501(c)(3)	1,722,249			Conservation Activities
DUCKS UNLIMITED INC 1301 PENNSYLVANIA AVE NW SUITE 402 WASHINGTON, DC 20004	13-5643799	501(c)(3)	551,050			Conservation Activities
DUKE UNIVERSITY OFFICE OF RESEARCH SUPPORT 2200 W MAIN ST STE 710	56-0532129	501(c)(3)	20,261			Conservation Activities
EARTH INNOVATION INSTITUTE 3180 18TH STREET SUITE 205 SAN FRANCISCO, CA 94110	27-3444564	501(c)(3)	10,000			Conservation Activities
EAST STROUDSBURG UNIVERSITY 200 PROSPECT STREET EAST STROUDSBURG, PA 18301	23-2504462	501(c)(3)	49,181			Conservation Activities
ENDANGERED HABITATS CONSERVANCY PO BOX 22438 SAN DIEGO, CA 92192	20-4349028	501(c)(3)	10,000			Conservation Activities
ENVISION UTAH 254 SOUTH 600 201 SALT LAKE CITY, UT 84102	87-0462205	501(c)(3)	16,600			Conservation Activities
ERIN ANDREA ELSEY 1545 JACKSON STREET APARTMENT 305 OAKLAND, CA 94612	27-0429686	501(c)(3)	7,523			Conservation Activities
THREE RIVERS LAND P O BOX 906 ACTION, ME 04001	84-1291992	501(c)(3)	96,817			Conservation Activities
FLORENCE CRITTENTON SERVICES OF CO 55 SOUTH ZUNI STREET DENVER, CO 80223	84-0429686	501(c)(3)	10,000			Conservation Activities
FLORIDA DEPARTMENT OF AGRICULTURE PO BOX 6720 TALLAHASSEE, FL 32314	87-2504462	501(c)(3)	45,459			Conservation Activities

FLORIDA FISH AND WILDLIFE CONSERVATION COMMISSION PO BOX 6150 TALLAHASSEE, FL 32134	27-1129647	501(c)(3)	25,505			Conservation Activities
FLORIDAS WATER AND LAND LEGACY 1700 NORTH MONROE STREET SUITE 11 286 TALLAHASSEE, FL 32303	46-0560492	501(c)(3)	310,000			Conservation Activities
FOREST GUILD INC 2019 GALLISTEO STREET SUITE N7 SANTA FE, NM 87505	85-0446866	501(c)(3)	69,913			Conservation Activities
FORT BRAGG GROUND FISH ASSOCIATION 20501 NOTTINGHAM COURT FORT BRAGG, CA 95437	30-0747064	501(c)(3)	11,142			Conservation Activities
FRANKLIN COUNTY CONSERVATION DISTRICT 185 FRANKLIN FARM LANE SUITE 201 CHAMBERSBURG, PA 17202	25-1156949	501(c)(3)	6,450			Conservation Activities
FRIENDS OF BUFORD PARK AND MT PISGAH PO BOX 5266 EUGENE, OR 97405	93-1129647	501(c)(3)	35,796			Conservation Activities
FRIENDS OF SANTA CLARA VALEY OPEN SPACE 6950 ALMADEN EXPRESSWAY SUITE 145 SAN JOSE, CA 95120	46-5299691	501(c)(3)	100,000			Conservation Activities
FRIENDS OF THE OSA 1822 R STREET NORTHWEST WASHINGTON, DC 20009	81-0621147	501(c)(3)	200,000			Conservation Activities
GALT JOINT UNION SCHOOL DISTRICT 1018 C STREET SUITE 210 GALT, CA 95632	27-0398288	501(c)(3)	10,000			Conservation Activities
GENESEE FINGER LAKES REGIONAL PLANNING COUNCIL 50 WEST MAIN STREET ROCHESTER, NY 14614	20-4539370	501(c)(3)	10,089			Conservation Activities
GLEN CANYON NATIONAL RECREATION AREA 691 SCENIC VIEW DRIVE PO BOX 1507 PAGE, AZ 86040	94-1129647	501(c)(3)	10,000			Conservation Activities
GRAND TRAVERSE REGIONAL LAND CONSER 3860 N LONG LAKE ROAD SUITE D TRAVERSE CITY, MI 49684	38-2994229	501(c)(3)	13,894			Conservation Activities
GREAT WORKS REGIONAL LAND TRUST P O BOX 151 SOUTH BERWICK, ME 03905	22-2736228	501(c)(3)	16,931			Conservation Activities
GREEN UMBRELLA 4138 HAMILTON AVE STE D CINCINNATI, OH 45223	31-1770299	501(c)(3)	6,000			Conservation Activities
GREENBELT LAND TRUST PO BOX 1721 CORVALLIS, OR 97339	94-3113836	501(c)(3)	23,361			Conservation Activities
GROUP FOR THE EAST END P O BOX 569 BRIDGEHAMPTON NY 11932	13-6379135	501(c)(3)	18,500			Conservation Activities
GUALALA RIVER WATERSHED PO BOX 1269 GUALALA, CA 95445	20-0501597	501(c)(3)	6,254			Conservation Activities
GULF OF MAINE RESEARCH INSTITUTE 350 COMMERCIAL STREET PORTLAND, ME 04101	01-0504905	501(c)(3)	7,038			Conservation Activities
GUNNISON CONSERVATION DISTRICT 216 NORTH COLORADO STREET GUNNISON, CO 80903	56-2736228	501(c)(3)	9,144			Conservation Activities
HARDIN SOIL AND WATER CONSERVATION DISTRICT 12751 STATE ROUTE 309W KENTON, OH 43326	20-5109577	501(c)(3)	26,234			Conservation Activities
HEART OF THE LAKES CENTER FOR LAND P O BOX 1128 BAY CITY, MI 48706	03-0548515	501(c)(3)	10,000			Conservation Activities
HIGH DESERT MUSEUM 59800 SOUTH HIGHWAY 97 BEND, OR 97702	51-0179336	501(c)(3)	15,000			Conservation Activities
HISTORIC HUDSON RIVER TOWNS 180 ROUTE 100 KATONAH, NY 10536	56-2479490	501(c)(3)	12,500			Conservation Activities
HUDSON RIVER WATERSHED ALLIANCE PO BOX 272 DELMAR, NY 12054	45-2772407	501(c)(3)	12,500			Conservation Activities

INDIANA DEPARTMENT OF NATURAL RESOURCE 402 W WASHINGTON ST RM W255A INDIANAPOLIS, IN 46204	52-0504905	501(c)(3)	400,179			Conservation Activities
INSTITUTE FOR APPLIED ECOLOGY P O BOX 2855 CORVALLIS, OR 97339	93-1283716	501(c)(3)	62,835			Conservation Activities
IOWA NATURAL HERITAGE FOUNDATION 505 FIFTH AVE SUITE 444 DES MOINES, IA 50309	42-1127544	501(c)(3)	89,776			Conservation Activities
IUCN 1630 CONNECTICUT AVE NW 3RD FLOOR WASHINGTON, DC 20009	52-1443147	501(c)(3)	23,200			Conservation Activities
JENSEN BAIRD GARDNER AND HENRY 10 FREE STREET PORTLAND, ME 04101	52-7772407	501(c)(3)	85,174			Conservation Activities
US FISH AND WILDLIFE SERVICE 300 WESTGATE CENTER DRIVE HADLEY, MA 01035	02-3920456	501(c)(3)	39,000			Conservation Activities
JOHNSON CREEK WATERSHED COUNCIL 1900 SE MILPORT RD SUITE B MILWAUKIE, OR 97222	93-1311608	501(c)(3)	9,499			Conservation Activities
KENNEBEC COUNTY SOIL AND WATER CONS 21 ENTERPRISE DRIVE SUITE 1 AUGUSTA, ME 04330	03-2479490	501(c)(3)	150,000			Conservation Activities
KENNEBEC ESTUARY LAND TRUST 92 FRONT STREET PO BOX 1128 BATH, ME 04530	01-0446468	501(c)(3)	443,487			Conservation Activities
KENTUCKY NATURAL LANDS TRUST 433 CHESTNUT STREET BEREA, KY 40403	61-1276913	501(c)(3)	185,000			Conservation Activities
KENTUCKY STATE TREASURER DIVISION OF CONSERVATION 2 HUDSON HOLLOW ROAD FRANKFORT, KY 40601	61-0600439	501(c)(3)	50,083			Conservation Activities
KEWEENAW LAND TRUST INC 801 NORTH LINCOLN DRIVE SUITE 306 HANCOCK, MI 49930	38-3299537	501(c)(3)	10,000			Conservation Activities
KING COUNTY DEPT OF NATURAL RES AND PARKS 201 SOUTH JACKSTON STREET SUITE 600 SEATTLE, WA 98104	91-6001327	501(c)(3)	933,442			Conservation Activities
KOPELMAN AND PAIGE PC 101 ARCH STREET BOSTON, MA 02110	38-1276913	501(c)(3)	250,000			Conservation Activities
KOSCIUSKO SOIL AND WATER CONSERVATION 217 EAST BELL WARSAW, IN 46582	35-1172663	501(c)(3)	45,970			Conservation Activities
LADUE CHAPEL PRESBYTERIAN CHURCH 9450 CLAYTON RD SAINT LOUIS, MO 63124	43-0654861	501(c)(3)	7,565			Conservation Activities
LAKE GEORGE LAND CONSERVANCY PO BOX 1250 LAKE SHORE DRIVE BOLTON LANDING, NY 12814	22-2902944	501(c)(3)	15,370			Conservation Activities
PALMER LAND TRUST 102 SOUTH TEJON STREET SUITE 360 COLORADO SPRINGS, CO 80903	84-0763346	501(c)(3)	200,000			Conservation Activities
LAND TRUST ALLIANCE 1660 L STREET NW SUITE 1100 WASHINGTON, DC 20036	04-2751357	501(c)(3)	59,000			Conservation Activities
LAND TRUST OF NORTH ALABAMA 2707 ARTIE STREET SOUTHWEST SUITE 6 HUNTSVILLE, AL 35805	63-0974278	501(c)(3)	15,308			Conservation Activities
GREAT WORKS REGIONAL LAND GREAT WORKS REGIONAL LAND TRUST OGUNQUIT, ME 03907	34-1987583	501(c)(3)	227,157			Conservation Activities
LEELANAU CONSERVANCY PO BOX 1007 LELAND, MI 49654	38-2710855	501(c)(3)	31,920			Conservation Activities
LEMH REGIONAL LAND TRUST PO BOX 871 SALMON, ID 83467	20-2753508	501(c)(3)	28,550			Conservation Activities
LENAWEE CONSERVATION DISTRICT 1100 SUTTON ROAD ADRIAN, MI 49221	38-6095965	501(c)(3)	20,000			Conservation Activities

LEWIS COUNTY SOIL AND WATER CONSERVATION 5274 OUTER STOWE STREET SUITE 1 LOWVILLE, NY 13367	15-6002732	501(c)(3)	11,949			Conservation Activities
LOMAKATSI RESTORATION PROJECT PO BOX 3084 ASHLAND, OR 97520	93-1163452	501(c)(3)	7,000			Conservation Activities
LOWER PLATTE SOUTH NATURAL RESOURCES DISTRICT 3125 PORTIA ST BOX 83581 LINCOLN, NE 68501	34-0623441	501(c)(3)	7,500			Conservation Activities
MAINE COMMUNITY FOUNDATION 245 MAINE STREET ELLSWORTH, ME 04605	01-0391479	501(c)(3)	106,168			Conservation Activities
MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	95-7806144	501(c)(3)	42,238			Conservation Activities
MAINE PEOPLES RESOURCE CENTER 565 CONGRESS STREET PORTLAND, ME 04101	22-2586108	501(c)(3)	25,500			Conservation Activities
MALPAI BORDERLANDS GROUP P O DRAWER 3536 DOUGLAS, AZ 85608	86-0760007	501(c)(3)	25,000			Conservation Activities
MARIN COUNTY OPEN SPACE DISTRICT 3501 CIVIC CENTER DRIVE ROOM 260 SAN RAFAEL, CA 94903	53-0201684	501(c)(3)	30,000			Conservation Activities
MARTHAS VINEYARD FISHERMANS PRESERVATION PO BOX 96 MENEMSHA, MA 02552	45-3546941	501(c)(3)	10,000			Conservation Activities
MARYLAND DEPARTMENT OF NATURAL RESOURCES TAWES STATE OFFICE BUILDING B4 ANNAPOLIS, MD 21401	20-0756643	501(c)(3)	79,942			Conservation Activities
MASSACHUSETTS DIVISION OF ECOLOGY 251 CAUSEWAY STREET 4TH FLOOR BOSTON, MA 02114	04-6002284	501(c)(3)	60,500			Conservation Activities
MATTOLE SALMON GROUP PO BOX 188 PETROLIA, CA 95558	94-2762508	501(c)(3)	43,289			Conservation Activities
MCKENZIE RIVER TRUST 1245 PEARL STREET EUGENE, OR 97401	93-1029808	501(c)(3)	18,414			Conservation Activities
MESC DAUPHIN ISLAND SEA LAB 101 BIENVILLE BLVD DAUPHIN ISLAND, AL 36528	63-0779657	501(c)(3)	19,715			Conservation Activities
MICHIGAN STATE UNIVERSITY 426 AUDITORIUM ROAD ROOM 2 EAST LANSING, MI 48824	38-6005984	501(c)(3)	235,071			Conservation Activities
MID KLAMATH WATERSHED COUNCIL PO BOX 409 ORLEANS, CA 95556	20-1501256	501(c)(3)	28,596			Conservation Activities
MISSISSIPPI DEPARTMENT OF MARINE RESOURCES 1141 BAYVIEW AVENUE SUITE 101 BILOXI, MS 39530	53-2315096	501(c)(3)	19,488			Conservation Activities
MISSISSIPPI WILDLIFE FISHERIES AND PRKS PO BOX 14194 JACKSON, MS 39236	63-2016841	501(c)(3)	11,720			Conservation Activities
MOHONK PRESERVE INC P O BOX 715 NEW PALTZ, NY 12561	14-1609484	501(c)(3)	7,500			Conservation Activities
AQUIDNECK ISLAND LAND TRUST 790 AQUIDNECK AVENUE MIDDLETOWN, RI 02842	22-3073770	501(c)(3)	110,000			Conservation Activities
MORRO BAY COMMUNITY QUOTA FUND 695 HARBOR STREET MORRO BAY, CA 93442	46-2273232	501(c)(3)	18,000			Conservation Activities
MOTE MARINE LABORATORY 1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	59-0756643	501(c)(3)	26,277			Conservation Activities

MUSCATINE COUNTY SOIL AND WATER CONSERVATION 3500 OAKVIEW DRIVE SUITE A MUSCATINE, IA 52761	38-1019635	501(c)(3)	24,000			Conservation Activities
NAPA COUNTY LAND TRUST 1700 SOSCOL AVENUE SUITE 20 NAPA, CA 94559	94-2315096	501(c)(3)	10,000			Conservation Activities
NATIONAL ADAPTATION FORUM 4077 ALTA VISTA WAY KNOXVILLE, TN 37919	26-3303629	501(c)(3)	15,000			Conservation Activities
NATIONAL AUDUBON SOCIETY 225 VARICK STREET 7TH FLOOR NEW YORK, NY 12233	13-1624102	501(c)(3)	106,185			Conservation Activities
NATIONAL CORN GROWERS ASSOCIATION 632 CEPI DRIVE CHESTERFIELD, MO 63005	42-0897662	501(c)(6)	40,000			Conservation Activities
NATIONAL WILD TURKEY FEDERATION COALITION PARTNERS MEETING P O BOX 530 EDGEFIELD, SC 29824	57-0564993	501(c)(3)	30,000			Conservation Activities
NATURAL HERITAGE TRUST FUND NYS DEC 625 BROADWAY ALBANY, NY 12233	16-1019635	501(c)(3)	530,000			Conservation Activities
NATURAL LANDS TRUST HILDACY FARM 1031 PALMERS MILL RD MEDIA, PA 19062	23-6273818	501(c)(3)	86,443			Conservation Activities
NATURAL RESOURCES FOUNDATION OF WISCONSIN PO BOX 2317 MADISON, WI 53701	39-1572034	501(c)(3)	505,443			Conservation Activities
NATURAL LAND TRUST PO BOX 728 GREENVILLE, SC 29602	23-7293632	501(c)(3)	10,000			Conservation Activities
NATUREBRIDGE 28 GEARY STREET SUITE 650 SAN FRANCISCO, CA 94108	94-2145930	501(c)(3)	17,000			Conservation Activities
NATURESERVE 4600 NORTH FAIRFAX DRIVE 7TH FLOOR ARLINGTON, VA 22203	52-1884438	501(c)(3)	19,701			Conservation Activities
NEVADA MUSEUM OF ART 160 WEST LIBERTY STREET RENO, NV 89501	88-6003042	501(c)(3)	10,000			Conservation Activities
NEW JERSEY CONSERVATION FOUNDATION 170 LONGVIEW ROAD FAR HILLS, NJ 07931	22-6065456	501(c)(3)	22,000			Conservation Activities
NEW JERSEY NATURAL LANDS TRUST 501 EAST STATE STREET PO BOX 420 MAIL CODE 501 04 TRENTON, NJ 08625	74-2145930	501(c)(3)	10,000			Conservation Activities
NORTH BRANCH LAND TRUST 11 CARVERTON ROAD TRUCKSVILLE, PA 18708	23-7755642	501(c)(3)	25,000			Conservation Activities
NORTH CAROLINA COASTAL LAND TRUST 131 RACINE DRIVE SUITE 101 WILMINGTON, NC 28403	56-1791849	501(c)(3)	6,000			Conservation Activities
NORTH CAROLINA WILDLIFE RESOURCES COMMISSION 1702 MAIL SERVICE CENTER ACCOUNTS RECEIVABLE RALEIGH, NC 27699	46-4263519	501(c)(3)	9,100			Conservation Activities
NORTH COAST LAND CONSERVANCY P O BOX 67 SEASIDE, OR 97138	93-0957815	501(c)(3)	17,495			Conservation Activities
NORTH DAKOTA CONSERVATION FUND 1605 E CAPITAL AVENUE SUITE 101 BISMARCK, ND 58501	45-0460767	501(c)(3)	92,000			Conservation Activities
NORTH DAKOTA NATURAL RESOURCES TRUST 1605 EAST CAPITAL AVENUE SUITE 101 BISMARCK, ND 58501	36-3512179	501(c)(3)	925,000			Conservation Activities
NORTH POCONO CARE 123 BEAR LAKE ROAD THORNHURST, PA 18424	23-2739641	501(c)(3)	10,000			Conservation Activities
NORTHEAST WISCONSIN LAND TRUST 14 TRI PARK WAY SUITE 1 APPLETON, WI 54130	39-1867891	501(c)(3)	8,983			Conservation Activities
NORTHERN ARIZONA UNIVERSITY PO BOX 4070 FLAGSTAFF, AZ 86011	74-2579628	501(c)(3)	7,500			Conservation Activities

NORTHWEST FLORIDA WATER MANAGEMENT 81 WATER MANAGEMENT DRIVE HAVANA, FL 32333	23-1572034	501(c)(3)	10,002			Conservation Activities
NOVA SOUTHEASTERN UNIVERSITY INC 3100 SOUTHWEST 9TH AVENUE FORT LAUDERDALE, FL 33315	59-1083502	501(c)(3)	15,000			Conservation Activities
OCEAN SOCIETY EXPEDITIONS PO BOX 437 30 SIR FRANCIS DRAKE BLVD ROSS, CA 94957	94-3105570	501(c)(3)	27,177			Conservation Activities
OFFICE OF THE INDIANA ATTORNEY GENE 35 SOUTH PARK BOULEVARD GREENWOOD, IN 46143	51-3280193	501(c)(3)	9,997			Conservation Activities
OHIO DEPARTMENT OF NATURAL RESOURCE 2045 MORSE RD H1 COLUMBUS, OH 43229	31-1334820	501(c)(3)	12,461			Conservation Activities
OPEN SPACE COUNCIL FOR THE SAINT LOUIS REGION PO BOX 220011 SAINT LOUIS, MO 63122	43-6065329	501(c)(3)	6,185			Conservation Activities
ORANGE COUNTY LAND TRUST INC 23 WHITE OAK DRIVE SUGAR LOAF, NY 10981	13-3692034	501(c)(3)	16,000			Conservation Activities
OREGON FOOD BANK INC PO BOX 55370 PORTLAND, OR 97238	93-0785786	501(c)(3)	6,000			Conservation Activities
OREGON PUBLIC BROADCASTING 7140 SW MACADAM AVENUE PORTLAND, OR 97219	93-0814638	501(c)(3)	5,099			Conservation Activities
ORONO LAND TRUST JIM HINDS TREASURER 245 FOREST AVENUE ORONO, ME 04473	01-0417249	501(c)(3)	10,194			Conservation Activities
OSWEGO COUNTY SOIL AND WATER CONSERVATION 3105 STATE ROUTE 3 FULTON, NY 13069	15-6002510	501(c)(3)	7,500			Conservation Activities
PALMER LAND TRUST P O BOX 1281 COLORADO SPRINGS, CO 80901	84-0763346	501(c)(3)	20,000			Conservation Activities
PARTNERSHIP FOR THE DELAWARE BAY ESTUARY 110 S POPLAR STREET SUITE 202 WILMINGTON, DE 19801	51-0375307	501(c)(3)	100,000			Conservation Activities
PCI MEDIA IMPACT 777 UNITED NATIONS PLAZA 5TH FLOOR NEW YORK, NY 10017	13-3280193	501(c)(3)	21,017			Conservation Activities
PFLERGER INSTITUTE OF ENVIRONMENTAL 2110 SOUTH COAST HIGHWAY OCEANSIDE, CA 92054	33-0735400	501(c)(3)	235,930			Conservation Activities
PHEASANTS FOREVER INC 1783 BUERKLE CIRCLE SAINT PAUL, MN 55110	41-1429149	501(c)(3)	15,000			Conservation Activities
PUBLIC ART FUND INC ONE EAST 53RD STREET NEW YORK, NY 10022	13-2898805	501(c)(3)	37,465			Conservation Activities
PUGET SOUND RESTORATION FUND 590 MADISON AVENUE NORTH BAINBRIDGE ISLAND, WA 98110	91-1773965	501(c)(3)	120,000			Conservation Activities
RAINFOREST ALLIANCE INC 233 BROADWAY 28TH FLOOR NEW YORK, NY 10279	13-3377893	501(c)(3)	11,337			Conservation Activities
RANNEY SCHOOL 235 HOPE ROAD TINTON FALLS, NJ 07724	22-1853774	501(c)(3)	1,382,205			Conservation Activities
REGENTS OF THE UNIVERSITY OF MINNESOTA NW 5957 PO BOX 1450 MINNEAPOLIS, MN 55485	41-6000751	501(c)(3)	50,000			Conservation Activities
RESEARCH FOUNDATION OF SUNY PO BOX 9 ALBANY, NY 12201	14-1368361	501(c)(3)	26,461			Conservation Activities
ANDROSCOGGIN LAND TRUST PO BOX 663 CHOTEAU, MT 59422	27-2846730	501(c)(3)	49,057			Conservation Activities
RUTGERS STATE UNIVERSITY DIV OF GRANT CONTRACT ACCTG 65 DAVIDSON ROAD PISCATAWAY, NJ 08854	22-6001086	501(c)(3)	10,000			Conservation Activities

SAND COUNTY FOUNDATION INC 131 WEST WILSON STREET SUITE 610 MADISON, WI 53703	39-6089450	501(c)(3)	29,996			Conservation Activities
SAND SPRINGS PARK FRIENDS INC 100 EAST BROADWAY SAND SPRINGS, OK 74063	20-5608116	501(c)(3)	8,000			Conservation Activities
SANDY RIVER BASIN WATERSHED COUNCIL PO BOX 869 SANDY, OR 97055	93-1294148	501(c)(3)	260,000			Conservation Activities
SANTA MONICA BAY RESTORATION FOUNDATION 320 WEST 4TH STREET SUITE 200 LOS ANGELES, CA 90013	33-0420271	501(c)(3)	70,000			Conservation Activities
SCOTT RIVER WATER TRUST PO BOX 591 ETNA, CA 96027	01-0924657	501(c)(3)	21,931			Conservation Activities
SEA WEB 8401 COLESVILLE ROAD SUITE 500 SILVER SPRING, MD 20910	52-2156577	501(c)(3)	15,000			Conservation Activities
SEBASTICOOK REGIONAL LAND TRUST PO BOX 184 UNITY, ME 04988	20-2644192	501(c)(3)	15,402			Conservation Activities
SEMPERVIRENS FUND 419 SOUTH SAN ANTONIO ROAD SUITE 211 LOS ALTOS, CA 94022	94-2155097	501(c)(3)	63,500			Conservation Activities
SHAWNEE RC AND D AREA INC 354 STATE HIGHWAY 145 N SIMPSON, IL 62985	37-1368038	501(c)(3)	17,000			Conservation Activities
SHEBOYGAN COUNTY PLANNING AND CONSERVATION DEPT 508 NEW YORK AVENUE SHEBOYGAN, WI 53081	39-6005744	501(c)(3)	15,000			Conservation Activities
SHENANDOAH NATIONAL PARK 3655 HIGHWAY 211E LURAY, VA 22835	53-0197094	501(c)(3)	91,553			Conservation Activities
WESTERN FOOTHILLS LAND TRUST P O BOX 368 LA CONNER, WA 98257	91-0969916	501(c)(3)	7,000			Conservation Activities
SMITHSONIAN INSTITUTION PO BOX 37012 MRC 1205 ATTN HALINA IZDEBSKA WASHINGTON, DC 20013	53-0206027	501(c)(3)	42,047			Conservation Activities
SOAR NONPROFIT PO BOX 7352 VENTURA, CA 93006	77-0526601	501(c)(3)	159,486			Conservation Activities
SOLVE 2000 SW 1ST AVE SUITE 400 PORTLAND, OR 97201	93-0579286	501(c)(3)	15,000			Conservation Activities
SOUTH DAKOTA GRASSLAND COALITION P O BOX 41 PRESHO, SD 57568	46-0449860	501(c)(3)	33,614			Conservation Activities
SOUTHEAST LAND TRUST OF NH PO BOX 675 12 CENTER STREET 2ND FLOOR EXETER, NH 03833	02-0355374	501(c)(3)	35,000			Conservation Activities
SOUTHERN UTAH WILDERNESS ALLIANCE 425 EAST 100 SOUTH SALT LAKE CITY, UT 84111	94-2936961	501(c)(3)	10,525			Conservation Activities
SW MICHIGAN LAND CONSERVANCY 6851 SPRINKLE ROAD PORTAGE, MI 49002	38-3038708	501(c)(3)	10,000			Conservation Activities
ST LOUIS ARTWORKS 3547 OLIVE STREET SUITE 280 SAINT LOUIS, MO 63103	43-1735450	501(c)(3)	90,252			Conservation Activities
ST LOUIS REGIONAL PUBLIC MEDIA INC 3655 OLIVE STREET ST LOUIS, MO 63108	43-0685345	501(c)(3)	16,000			Conservation Activities
STANFORD UNIVERSITY PO BOX 44253 SAN FRANCISCO, CA 94144	94-1156365	501(c)(3)	51,000			Conservation Activities
STATE OF NEW JERSEY NJ NATURAL LAND 501 E STATE STREET PO BOX 420 MAIL CODE 50104 TRENTON, NJ 08625	22-2631409	501(c)(3)	237,249			Conservation Activities
STATE OF WASHINGTON 600 CAPITOL WAY N MS 43200 OLYMPIA, WA 98501	45-8934761	501(c)(3)	25,000			Conservation Activities

STEUBEN COUNTY SOIL AND WATER CONSERVATION 1220 NORTH 200 WEST ANGOLA, IN 46703	53-0526601	501(c)(3)	10,591			Conservation Activities
STEVENS INSTITUTE OF TECHNOLOGY 1 CASTLE POINT ON HUDSON HOBOKEN, NJ 07030	22-1487354	501(c)(3)	20,000			Conservation Activities
HARPSWELL HERITAGE LAND TRUST 153 HARPSWELL NECK ROAD HARPSWELL, ME 04079	22-2552116	501(c)(3)	76,997			Conservation Activities
SUBLETTE COUNTY CONSERVATION DISTRICT PO BOX 647 1625 PINEDALE, WY 82941	83-0261739	501(c)(3)	35,000			Conservation Activities
SUSSEX COUNTY MUNICIPAL UTILITIES 34 SOUTH ROUTE 94 LAFAYETTE, NJ 07848	22-2272173	501(c)(3)	83,152			Conservation Activities
SYCAMORE LAND TRUST INC PO BOX 7801 BLOOMINGTON, IN 47407	35-1830637	501(c)(3)	51,697			Conservation Activities
TEJON RANCH CONSERVANCY PO BOX 216 FRAZIER PARK, CA 93225	26-2839563	501(c)(3)	30,000			Conservation Activities
TENNESSEE TECHNOLOGICAL UNIVERSITY PO BOX 5037 VP FOR BUS AND FISCAL AFFAIRS COOKEVILLE, TN 38505	62-0646806	501(c)(3)	175,000			Conservation Activities
THE AMERICAN ALPINE CLUB INC 710 10TH STREET GOLDEN, CO 80401	13-1611981	501(c)(3)	15,952			Conservation Activities
THE ARTIST BOAT INC 2415 AVENUE K GALVESTON, TX 77550	56-2394277	501(c)(3)	6,000			Conservation Activities
THE CONSERVATION CAMPAIGN 101 MONTGOMERY STREET SUITE 900 SAN FRANCISCO, CA 94104	04-3515341	501(c)(4)	7,500			Conservation Activities
THE LAND CONSERVANCY OF NJ NEW JERSEY 19 BOONTON AVE BOONTON, NJ 07005	22-2378868	501(c)(3)	25,000			Conservation Activities
THE LAND TRUST FOR TENNESSEE INC 209 10TH AVENUE S STE 511 NASHVILLE, TN 37203	62-1770549	501(c)(3)	6,000			Conservation Activities
THE LONG NOW FOUNDATION 2 MARINA BOULEVARD FORT MASON CENTER BUILDING SAN FRANCISCO, CA 94123	68-0384748	501(c)(3)	35,849			Conservation Activities
THE MISSION PROJECT INC 8445 LINDEN LANE PRAIRIE VILLAGE, KS 66207	83-0393426	501(c)(3)	10,000			Conservation Activities
THE OHIO STATE UNIVERSITY OFFICE OF SPONSORED PROGRAMS 1960 KENNY RD COLUMBUS, OH 43210	31-6402113	501(c)(3)	10,000			Conservation Activities
THE REGENTS OF THE UNIVERSITY OF CA 102 HAHN STUDENT SERVICES 1156 HIGH STREET SANTA CRUZ, CA 95064	95-6006144	501(c)(3)	27,395			Conservation Activities
THE TRAIL FOUNDATION PO BOX 5195 AUSTIN, TX 78763	87-0699956	501(c)(3)	382,865			Conservation Activities
THE TRUST FOR PUBLIC LAND 101 MONTGOMERY ST SUITE 900 SAN FRANCISCO, CA 94104	23-7222333	501(c)(3)	10,000			Conservation Activities
THE UNIVERSITY OF ILLINOIS URBANA GRANTS AND CONTRACTS PO BOX 4610 SPRINGFIELD, IL 62708	37-6000511	501(c)(3)	27,335			Conservation Activities
THE WATERSHED PROJECT 1347 SOUTH 46TH STREET SUITE 155 RICHMOND, CA 94804	91-1767292	501(c)(3)	10,000			Conservation Activities
THE WETLANDS CONSERVANCY 4640 SOUTHWEST MACADAM AVENUE SUITE 50 PORTLAND, OR 97239	93-0797197	501(c)(3)	15,552			Conservation Activities
THE WOODS HOLE RESEARCH CENTER INC 149 WOODS HOLE ROAD FALMOUTH, MA 02540	04-3005094	501(c)(3)	39,242			Conservation Activities
THREE RIVERS LAND TRUST 11 OAK STREET SUITE 8 ALFRED, ME 04002	01-0539771	501(c)(3)	489,617			Conservation Activities

THUNDER BASIN GRASSLANDS PRAIRIE GRASSLANDS ASSOCIATION 1031 STEINLE ROAD DOUGLAS, WY 82633	83-0332000	501(c)(3)	13,000			Conservation Activities
TOLEDO AREA METROPARKS 5100 WEST CENTRAL AVENUE TOLEDO, OH 43615	23-7222333	501(c)(3)	162,506			Conservation Activities
TOWER FOUNDATION OF SAN JOSE STATE ONE WASHINGTON SQUARE SAN JOSE, CA 95192	83-0403915	501(c)(3)	122,074			Conservation Activities
TOWN OF PASSADUMKEAG P O BOX 75 PASSADUMKEAG, ME 04475	91-0539771	501(c)(3)	117,845			Conservation Activities
TOWN OF PHILLIPS 15 RUSSELL STREET PHILLIPS, ME 04966	83-1561423	501(c)(3)	15,000			Conservation Activities
TOWN OF PLYMOUTH 11 LINCOLN STREET PLYMOUTH, MA 02360	91-1612715	501(c)(3)	27,867			Conservation Activities
TRANSFORM 436 14TH STREET SUITE 600 OAKLAND, CA 94612	72-1521579	501(c)(3)	48,658			Conservation Activities
TREASURER OF VIRGINIA PO BOX 1795 RICHMOND, VA 23218	39-1767292	501(c)(3)	10,000			Conservation Activities
TREASURER STATE OF MAINE 155 STATE HOUSE STATION AUGUSTA, ME 04330	01-6000001	501(c)(3)	92,108			Conservation Activities
TRI ISLE RESOURCE CONSERVATION PO BOX 338 KAHULUI, HI 96733	99-0278397	501(c)(3)	12,800			Conservation Activities
TROUT UNLIMITED INC 1777 NORTH KENT STREET SUITE 100 ARLINGTON, VA 22209	38-1612715	501(c)(3)	425,865			Conservation Activities
TRUST FOR CONSERVATION INNOVATION 150 POST STREET SUITE 342 SAN FRANCISCO, CA 94108	91-2166435	501(c)(3)	49,436			Conservation Activities
UC REGENTS CASHIERS OFFICE SAASB BLDG ROOM 1212 SANTA BARBARA, CA 93606	95-6006145	501(c)(3)	26,364			Conservation Activities
UNITED STATES FISH AND WILDLIFE SERVICE 177 ADMIRAL COCHRANE DRIVE ANNAPOLIS, MD 21401	53-0201504	501(c)(3)	62,436			Conservation Activities
UNITED STATES GEOLOGICAL SURVEY MS271 NATIONAL CENTER RESTON, VA 20192	53-0196958	501(c)(3)	87,500			Conservation Activities
UNIVERSITY OF ALABAMA SPONSORED PROGRAMS ACCOUNTING BOX 870135 TUSCALOOSA, AL 35487	63-6005396	501(c)(3)	191,363			Conservation Activities
UNIVERSITY OF CALIFORNIA BERKELEY FOUNDATION GIANNINI HALL BERKELEY, CA 94720	94-6002123	501(c)(3)	7,523			Conservation Activities
UNIVERSITY OF FLORIDA CONTRACTS AND GRANTS ACCT SVC PO BOX 113001 GAINESVILLE, FL 32611	59-6002052	501(c)(3)	7,500			Conservation Activities
UNIVERSITY OF GEORGIA RESEARCH FOUNDATION 279 WILLIAMS STREET ATHENS, GA 30602	58-1353149	501(c)(3)	54,319			Conservation Activities
UNIVERSITY OF HAWAII 2440 CAMPUS BOX 368 HONOLULU, HI 96822	99-6000354	501(c)(3)	25,873			Conservation Activities
UNIVERSITY OF IDAHO 875 PERIMETER DRIVE MS 3020 MOSCOW, ID 83844	47-6000511	501(c)(3)	130,800			Conservation Activities
UNIVERSITY OF ILLINOIS GRANTS AND CONTRACTS P O BOX 4610 SPRINGFIELD, IL 62708	37-6000511	501(c)(3)	21,510			Conservation Activities
UNIVERSITY OF MASSACHUSETTS 285 OLD WESTPORT ROAD FOSTER ADMIN BUILDING RM 01 NORTH DARTMOUTH, MA 02747	04-3167352	501(c)(3)	109,019			Conservation Activities
UNIVERSITY OF MIAMI OFFICE OF RESEARCH ADMINISTRATION PO BOX 405803 ATLANTA, GA 30384	59-0624458	501(c)(3)	87,413			Conservation Activities

UNIVERSITY OF MONTANA OFFICE OF RES AND SPONSORED PROG 32 CAMPUS DRIVE MISSOULA, MT 59812	81-6001713	501(c)(3)	14,327			Conservation Activities
UNIVERSITY OF NEBRASKA SPONSORED PROGRAMS 2200 VINE ST PO BOX 830861 LINCOLN, NE 68583	47-0049123	501(c)(3)	33,488			Conservation Activities
UNIVERSITY OF NEW HAMPSHIRE SPONSORED PGMADMIN SVC BLDG ROOM 109 DURHAM, NH 03824	02-6000937	501(c)(3)	56,517			Conservation Activities
UNIVERSITY OF NEW MEXICO CONTRACT AND GRANT ACCOUNTING SCHOLLS HALL ALBUQUERQUE, NM 87131	85-6000642	501(c)(3)	43,999			Conservation Activities
UNIVERSITY OF NOTRE DAME RESEARCH AND SPONSORED PROGRAMS 836A GRACE HALL NOTRE DAME, IN 46556	35-0868188	501(c)(3)	11,965			Conservation Activities
UNIVERSITY OF SOUTHERN MAINE PO BOX 9300 34 BEDFORD STREET PORTLAND, ME 04104	00-4869216	501(c)(3)	41,905			Conservation Activities
UNIVERSITY OF UTAH 255 SOUTH CENTRAL CAMPUS DRIVE SALT LAKE CITY, UT 84112	87-6000525	501(c)(3)	115,236			Conservation Activities
UNIVERSITY OF VIRGINIA PO BOX 400195 1001 NORTH EMMET STREET CHARLOTTESVILLE, VA 22904	54-6001796	501(c)(3)	8,200			Conservation Activities
UNIVERSITY OF WASHINGTON OFFICE OF SPONSORED PROGRAMS 4333 BROOKLYN AVE NE SEATTLE, WA 98195	91-6001537	501(c)(3)	24,633			Conservation Activities
UNIVERSITY OF WISCONSIN 1975 WILLOW DR MADISON, WI 53706	39-6006492	501(c)(3)	115,305			Conservation Activities
UPPER COLUMBIA SALMON RECOVERY BOARD 11 SPOKANE STREET SUITE 101 WENATCHEE, WA 98801	20-4703769	501(c)(3)	40,000			Conservation Activities
UPPER DESCHUTES WATERSHED COUNCIL P O BOX 1812 BEND, OR 97709	91-1757262	501(c)(3)	8,200			Conservation Activities
URBAN GREENSPACES INSTITUTE PO BOX 6903 PORTLAND, OR 97228	93-1251573	501(c)(3)	16,052			Conservation Activities
US DEPARTMENT OF AGRICULTURE PO BOX 979099 ST LOUIS, MO 63179	72-0564838	501(c)(3)	5,098			Conservation Activities
US FOREST SERVICE CO CITIBANK PO BOX 301550 LOS ANGELES, CA 90030	72-0564834	501(c)(3)	18,075			Conservation Activities
UTAH DIVISION OF WATER RIGHTS 1594 WEST NORTH TEMPLE SUITE 220 PO BOX 146300 SALT LAKE CITY, UT 84114	93-6006492	501(c)(3)	49,309			Conservation Activities
UTAH DIVISION OF WILDLIFE RESOURCES 1594 W NORTH TEMPLE SUITE 2110 SALT LAKE CITY, UT 84114	54-0279152	501(c)(3)	30,000			Conservation Activities
UTAH INTERFAITH POWER AND LIGHT PO BOX 112016 SALT LAKE CITY, UT 84147	27-0477392	501(c)(3)	67,188			Conservation Activities
UTAH RIVERS COUNCIL 1055 EAST 2100 SOUTH SALT LAKE CITY, UT 84106	87-0538450	501(c)(3)	12,500			Conservation Activities
VAN BUREN CONSERVATION DISTRICT 1035 E MICHIGAN AVENUE PAW PAW, MI 49079	38-2986937	501(c)(3)	32,000			Conservation Activities
VERMONT CENTER FOR ECOSTUDIES P O BOX 420 NORWICH, VT 05055	51-0639429	501(c)(3)	92,049			Conservation Activities
VIRGINIA INSTITUTE OF MARINE SCIENC COLLEGE OF WILLIAM AND MARY PO BOX 1346 GLOUCESTER POINT, VA 23062	54-2027915	501(c)(3)	22,591			Conservation Activities

VIRGINIA MARINE RESOURCES COMMISSION 2600 WASHINGTON AVE 3RD FLOOR NEWPORT NEWS, VA 23607	54-6001720	501(c)(3)	13,251			Conservation Activities
WASHINGTON STATE UNIVERSITY OFFICE OF GRANT AND RESEARCH DEV PO BOX 643140 PULLMAN, WA 99164	91-6001108	501(c)(3)	12,775			Conservation Activities
WASHINGTON WILDLIFE AND RECREATION COUNCIL 1402 THIRD AVE SUITE 507 SEATTLE, WA 98101	91-1190821	501(c)(3)	51,418			Conservation Activities
WATERSHED RES AND TRAINING CTR P O BOX 356 HAYFORK, CA 96041	94-3116339	501(c)(3)	10,000			Conservation Activities
WELLS NATIONAL ESTUARINE RESEARCH RESERVE 342 LAUDHOLM FARM RD WELLS, ME 04090	01-0459976	501(c)(3)	1,007,172			Conservation Activities
WEST WISCONSIN LAND TRUST 500 E MAIN STREET SUITE 307 MENOMONIE, WI 54751	39-1618389	501(c)(3)	12,750			Conservation Activities
WESTCHESTER LAND TRUST 11 BABBITT ROAD BEDFORD HILLS, NY 10507	94-6001107	501(c)(3)	7,509			Conservation Activities
WESTERN CAROLINA UNIVERSITY OFFICE OF RESEARCH ADMINISTRATION 110 CORDELIA CAMP BLDG CULLOWHEE, NC 28723	56-6001440	501(c)(3)	10,000			Conservation Activities
WESTERN FOOTHILLS LAND TRUST PO BOX 107 NORWAY, ME 04268	01-6083123	501(c)(3)	40,000			Conservation Activities
WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH, PA 15222	25-1053485	501(c)(3)	11,778			Conservation Activities
WESTERN WASHINGTON AGRICULTURAL ASSOCIATION 2017 CONTINENTAL PLACE SUITE 6 MOUNT VERNON, WA 98273	91-0699137	501(c)(3)	22,874			Conservation Activities
WESTERN WASHINGTON UNIVERSITY CASHIERS OFFICE MS 9004 516 HIGH ST BELLINGHAM, WA 98225	91-6000562	501(c)(3)	28,530			Conservation Activities
WILDLAND RESTORATION INTERNATIONAL PO BOX 262 GREEN HARBOR, MA 02041	46-3077252	501(c)(3)	126,854			Conservation Activities
WILDLANDS CONSERVANCY INC 3701 ORCHID PLACE EMMAUS, PA 18049	23-7401326	501(c)(3)	121,539			Conservation Activities
WILSON COUNTY TENNESSEE 228 EAST MAIN STREET 3RD FLOOR LEBANON, TN 37087	62-1566628	501(c)(3)	8,500			Conservation Activities
WINOUS POINT MARSH CONSERVANCY 3500 SOUTH LATTIMORE ROAD PORT CLINTON, OH 43452	34-1900372	501(c)(3)	36,759			Conservation Activities
WOOD PAWCATUCK WATERSHED ASSOCIATION 203 ARCADIA ROAD HOPE VALLEY, RI 02832	22-2504648	501(c)(3)	50,520			Conservation Activities
WRIGHT COUNTY SOIL AND WATER CONSER 1133 CENTRAL AVENUE WEST CLARION, IA 50525	90-0212404	501(c)(3)	159,169			Conservation Activities
WSGA P O BOX 206 CHEYENNE, WY 82003	39-1092159	501(c)(3)	24,773			Conservation Activities
WWRC ACTION FUND 1402 THIRD AVE SUITE 507 SEATTLE, WA 98101	91-1445276	501(c)(3)	35,000			Conservation Activities

YALE UNIVERSITY GRANT AND CONTRACT FINCL ADMIN PO BOX 1873 NEW HAVEN, CT 06508	06-0646973	501(c)(3)	15,225			Conservation Activities
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Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns . . .	1a 2,031,633				
	b Membership dues . . .	1b 0				
	c Fundraising events . . .	1c 259,641				
	d Related organizations	1d 0				
	e Government grants (contributions)	1e 108,446,526				
	f All other contributions, gifts, grants, and similar amounts not included above	1f 663,123,579				
	g Noncash contributions included in lines 1a-1f \$	110,153,954				
	h Total. Add lines 1a-1f ▶	773,861,379				
Program Service Revenue			Business Code			
	2a Activity Fees	900099	43,806,600	43,806,600	0	0
	b Contract Fees	541990	15,563,443	15,563,443	0	0
	c Land Sales to Government and Others	531390	48,192,836	48,192,836	0	0
	d Fees & Contracts from Government Agencies	541700	8,771,687	8,771,687	0	0
	e _____				0	0
	f All other program service revenue				0	0
g Total. Add lines 2a-2f ▶		116,334,566				